



Annual Health Survey

Office of the Registrar General & Census Commissioner, India



सत्यमेव जयते

Corrigendum (3) (Notice no. 14/08/2010-VS (AHS))

**PRE – BID QUERIES AND CLARIFICATIONS ON THE RFP
FOR
APPOINTMENT OF SUPPLIER AGENCY(S) FOR PROCUREMENT,
DISTRIBUTION, MAINTENANCE & REPLACEMENT OF CLINICAL,
ANTHROPOMETRIC AND BIOCHEMICAL (CAB) TEST EQUIPMENTS AND
CONSUMABLES UNDER ANNUAL HEALTH SURVEY (AHS)**

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PRE – BID QUERIES AND CLARIFICATIONS for the “RFP for Appointment of Supplier Agency(s) for Procurement, Distribution, Maintenance & Replacement of Clinical, Anthropometric and Biochemical (CAB) Test Equipments and consumables under AHS

PREBID QUERIES & RESPONSE FROM ORGI

S.No	Page No. & Clause No.	Category	Reference Clause	Queries	Response
1	Page 13, Clause 2, Table 3	Eligibility Criteria	<p>The Bidder should be a Company registered under Companies Act, 1956/ Society Registration Act, 1860/ Autonomous Body/ Partnership Firm in existence for the last 3 years</p> <p>(Copy of Certificate of Incorporation/ Registration/ MOA as applicable)</p>	<p>We would like you to clarify whether Proprietorship Company in existence for more than three years having registration with Trade Mark Registrar, Trade Tax Authorities, Director General Of Foreign Trade under Ministry Of Commerce and Income Tax Authorities would be able to participate and whether these registration documents WOULD BE ELIGIBLE to participate in the bid.</p>	<p>No change in the clause. Proprietorship Company will not be eligible to participate.</p>

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S.No	Page No. & Clause No.	Category	Reference Clause	Queries	Response
2	Page 20, Clause 3.1.1, Table 7	Minimum No. of Models for each CAB Test	Minimum Number of Models for each category of test equipment proposed	Can the minimum numbers of models be from same manufacturer or from different manufacturers? For example if a firm is quoting for Test-4-Digital BP Apparatus and the minimum number of Models required is three can the firm quote for all the three models from single manufacturer if all the models are meeting the specifications or he needs to offer products from three different manufacturers.	The bidder can apply for the minimum numbers of models from same manufacturer also as long as it meets the specifications given in the RFP.

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S.No	Page No. & Clause No.	Category	Reference Clause	Queries	Response
3	Page 22, Clause 3.3.1	Distribution of CAB Equipments & Consumables	All ‘other consumables’ (i.e. Lithium Battery for Weighing Machine, Glucose Strips, Lithium Battery for Glucometer, Alkaline/Lithium Battery for BP apparatus, Solvent Ether, Drabkin's Solution (for field work), distilled water, Laminated Envelope, Plastic Self sealing envelope with printed label, Cotton & Salt Testing Kit only) shall be directly supplied to Zonal Office of each Survey Agency(s).	Please clarify: The list of Zonal Offices of Survey Agency to work out logistics and costing therein. At least the places of delivery would help.	<p>The exact address of Zonal offices of the Survey Agency(s) in each zone cannot be made available at this stage as, ORGI is simultaneously in the process of selection of survey agency(s) for carrying out of CAB tests.</p> <p>On completion of the selection process, the exact address of the zonal office of the Survey Agency(s) will be provided to the supplier agency(s).</p> <p>However, to aid calculations for logistics and costs, the zone-wise distribution of districts for each of the 9 AHS states have been given in Annexure - 1 of the RFP.</p>
4	Page 24, Clause 4, Table S.No. B	Implementation Schedule	B. CAB Equipments1. Delivery of 100% quantity of Infantometer, Wall-Mounted Height Measuring Steel Tape, Electronic Weighing Machine, Glucometer &	The desired delivery of 100% goods is within a week of signing of the contract seems to be impractical. Please clarify- Whether it is possible to AMEND the delivery period up to 4weeks after	No change in the implementation schedule.

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S.No	Page No. & Clause No.	Category	Reference Clause	Queries	Response
			Digital BP Battery Apparatus to Training Institutes (i.e.NIHFW, NFI & Regional Institutes of ICMR) -- within To+12. Delivery of 100% quantity of Colorimeter and Constant Voltage Stabiliser to Nodal Test Labs (i.e. NIHFW, NFI, NIN & Regional Institutes of ICMR)-- within To+1where 'To' is the date of signing of the contract between ORGI and the Supplier Agency and the timelines is unit of weeks	signing the contract. You will appreciate that no one keeps that kind of inventory just on assumptions of getting the project. If not possible to AMEND please SPECIFY the penalty for late delivery. This will enable all the bidders to have a level playing field and let it not be discriminatory.	
5	Page 25, Clause 4, Table S.No. C 2 (point 1)	Implementation Schedule	C2-Point 1: Delivery of first batch of 8 weeks supply of 'Other Consumables' directly to the zonal office of the Survey Agency(s) based on the request raised for supply by the Survey Agency(s) --within To+1 weekwhere 'To' is the date of signing of the	The desired delivery of “FIRST BATCH” goods is within a week of signing of the contract seems to be impractical.a) Please define the different batches quantity. Also since this delivery is based on Request from Survey Agency then it should be linked to receiving the request rather than from signing	No change in the clause. The bidder agency will have to meet the timelines as given in the implementation schedule; the penalty clause will be spelt out in the contract agreement.

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S.No	Page No. & Clause No.	Category	Reference Clause	Queries	Response
			contract between ORGI and the Supplier Agency and the timelines is unit of weeks"	date.b) Please clarify- Whether it is possible to AMEND the delivery period up to 4weeks after signing the contract. You will appreciate that no one keeps that kind of inventory just on assumptions of getting the project. If not possible to AMEND please SPECIFY the penalty for late delivery. This will enable all the bidders to have a level playing field and let it not be discriminatory.	
6	Page 31, Clause 6.3 (point c)	Financial Proposal Guidelines	The cost quoted should be inclusive of all taxes.	Please clarify what taxes need to be included. VAT, Excise and Custom Tariffs will be uniform. However the octroi will vary from state to state. Please CLARIFY whether you will be providing us the Octoroi exemption certificate/ Road Permit ?	The cost quoted should be inclusive of all applicable taxes in each of the 9 AHS states. The requisite Octoroi exemption certificate/ Road permit will be provided by the ORGI.
7	Page 34, Clause 7.4, 2nd	Award Contract of	ORGI shall reserve the right to negotiate with the bidder (s) for the	Please clarify: As per CVC Guidelines negotiations is not permitted with the bidders	No change in the clause.

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S.No	Page No. & Clause No.	Category	Reference Clause	Queries	Response
	bulleted point		<p>financials of each test (equipments as well as consumables) or bag. The bidder with the lowest financial bid (L1) in a particular test category shall be called first for negotiation. If ORGI is unable to finalize a service agreement with the bidder, ORGI may proceed to the next bidder (L2), and so on until a contract is awarded. ORGI reserves the right to present a contract to any of the bidder selected for negotiations. A contract will be awarded to the responsible, responsive bidder whose proposal conforms to the RFP and is, in the opinion of the ORGI, the most advantageous and represents the best value to the project, price and other factors considered.</p>	<p>EXCEPT-with L1 that too with recording the exceptional circumstances.</p>	

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S.No	Page No. & Clause No.	Category	Reference Clause	Queries	Response
8	Page 34, Clause 7.4, 6th bulleted point	Award Contract	of On completion of the process of selection, the agency selected shall be awarded the contract of procurement, distribution and maintenance of CAB equipments and consumables by procurement and supply of consumables by issuing the Letter of Intent (LOI). The date of issue of LOI shall be the deemed date of commencement of the assignment and shall be completed as per the period stipulated in the contract. Within 30 days of issue of LOI, the supplier agency should execute an agreement with the ORGI.	Please clarify: Legally LOI can't be treated as the starting point T0 of commencement of contract as this is only an intimation of intention of awarding the contract. The starting point of commencement of contract should be the date of SIGNING the agreement.	As mentioned in the implementation schedule, 'To' has been taken from the date of signing of the contract not from the date of issue of LOI.

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S.No	Page No. & Clause No.	Category	Reference Clause	Queries	Response
9	Page 34, Clause 7.4, 8th bulleted point	Award Contract	of The fee will be subject to taxes, cesses, etc. as per the applicable Indian laws.	<p>Please clarify: Since the major activity is procurement which will already have the VAT, custom tariff and excise duty built in what other taxes is meant by this FEE. Why it is termed as FEE Also clarify whether the following will be applicable: a) Service Tax- Since major component is the Purchase of Supply OF Goods whether a service tax will be applicable. If YES how do you assess the QUANTUM on which to levy service tax. b) TDS- Since this is basically a contract for Supply OF Goods on which VAT is Levied whether TDS will be applicable since this will be a contract and TDS may be required to be deducted. Please clarify whether TDS if deducted it will be under section 194 C (Payment to contractor @ 2%) OR it will be under Section 194 J (Payment for professional fees @ 10%) c) Please clarify whether</p>	<p>The term fee implies the amount chargeable to ORGI for the completion of the all activities mentioned in the payment schedule (Please refer to Section 5- 'Payment Schedule').</p> <p>The price quoted by the bidder should be inclusive of all taxes, cesses etc as payable under the Indian laws.</p> <p>Service Tax if applicable will be levied as per the Indian laws.</p> <p>The quantum on which the service tax will be levied is given in Annexures – 10, 11, 12, 13, 14 for various goods.</p> <p>TDS, if applicable, will be deducted and certificate will be issued to the bidder.</p> <p>It is further reiterated that nothing will be paid over and above the price quoted by the bidder.</p>

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S.No	Page No. & Clause No.	Category	Reference Clause	Queries	Response
				necessary certificate of TDS deduction viz FORM 16 A will accompany the payment indicating the quantum of deductions.	
10	Page 38, Clause 9, point (t)	General Instructions and Terms & Conditions	ORGI may extend the duration of the maintenance period if the survey period is extended with no extra cost implications on ORGI.	Please Clarify whether there is any time frame. This can't be an open ended phenomenon. If programme is extended let the programme pay some maintenance fees for the same. What if the programme comes under some dispute and is caught in legal battle?	Maintenance fee has been asked for a period of To+45 weeks. (please refer to implementation schedule in RFP) where, To is the date of signing of the contract.

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S.No	Page No. & Clause No.	Category	Reference Clause	Queries	Response
11	Page 62, Annexure 8, 12th bulleted point	Standard Technical Specifications for CAB Equipments & Consumables	BP Apparatus (E) Specifications: Certification: Digital Blood Pressure monitor approved by British Hypertension Society (BSH)	Please Clarify: Why British Hypertension Society which has a limited membership been only included. The US Block which includes Canada, US, Australia all follows FDA APPROVAL. And European Block which includes whole of Europe follows CE Marking. Hence it would be proper to replace “ British Hypertension Society (BSH)” by “British Hypertension Society (BSH) OR FDA OR CE Marking”	The certification specification of BP Apparatus (Item E 4.1) in ‘Annexure 8: Standard Technical Specifications for CAB Equipment & Consumables’ of RFP should be read as follows: Certification: Digital Blood Pressure monitor approved by British Hypertension Society (BSH) or FDA Approved or CE Marking.
12	Page 74, Annexure 15	Format for Financial Proposal for CAB Equipment & Consumable Sets	Quote for CAB & Consumable Sets (INCLUSIVE OF ALL TAXES)	Please clarify whether TDS is applicable and whether Service Tax will be payable on this. What taxes should it include? Should it include the service tax also. Which are the taxes which can be claimed later	Kindly refer to the response given at ‘S.No. 9’ in this document
13	Page 60, Annexure 8, Test 3 (E 3.1)	Standard Technical Specifications for CAB Equipments & Consumables	Glucometer Specification Assay Method: Glucose oxidase SA method	Assay method - This specification is appreciated but one of the widely accepted and recommended glucose test methodology in presence of non glucose sugars like maltose, Galactose etc. is	Assay Method for Glucometer to be read as follows: Glucose oxidase or glucose Deydrogenase nicotine adenine dinucleotide (GDH-NAD) and Glucose dehydrogenase nicotine adenine

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				<p>Glucose Dehydrogenase, Nicotinamide Adenine Dinucleotide (GDH-NAD)</p> <ul style="list-style-type: none"> a. Glucose Dehydrogenase Nicotinamide Adenine Dinucleotide (GDH-NAD) is a glucose specific enzyme (d-glucose). It minimizes Interference from non-glucose sugars b. Accuracy of result is unaffected by 60 common drugs and its metabolites c. GDH-NAD enzymes with PQ (Phenanthroline Quinone) as mediator is an unique technology requires low voltage of 200 mv which further minimizes risk of interference 	<p>dinucleotide (GDH-FAD) biosensor Technology.</p>

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S.No	Page No. & Clause No.	Category	Reference Clause	Queries	Response
14	Page 61, Annexure 8, Test 3 (E 3.1)	Standard Technical Specifications for CAB Equipments & Consumables	Glucometer Battery Lithium	<p>Requirement for Lithium Battery (Table 6, Test 3): As per RFP total Glucometer requirement is 194 units while Lithium Battery requirement is 2492. Life for 1 installed Lithium battery is approximately 1000 tests. Please Clarify</p>	<p>No change in the clause.</p> <p>However, it is clarified that the number of lithium battery has been calculated based on the total number of tests which would be carried out under CAB component of AHS.</p>
15	Page 61, Annexure 8, Test 3 (E 3.1)	Standard Technical Specifications for CAB Equipments & Consumables	Glucometer	<p>Other technical specifications as per the RFP i.e. Sample size, Test time, Measurement range etc would vary from system to system and do not determine the success of test result. Hence deviation to be considered</p>	<p>Kindly refer page 61, Annexure 9 point E 3.1. of the RFP.</p> <p><u><i>Extract from the RFP</i></u></p> <p><i>Accuracy: Glucometers should provide results that are within 20% of laboratory standard 95% of the time (for concentrations above 75mg/dL, absolute levels are used for lower concentration).</i></p>

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S.No	Page No. & Clause No.	Category	Reference Clause	Queries	Response
16	Page 25, Clause 4	Implementation Schedule		Products mentioned in the RFP (Glucose meter and Test strips) are being imported and not manufactured in India hence the mentioned supply timeline of 1 week would be very difficult to comply with. Requesting you to kindly extend the supply timeline up to 90 days from the receipt of purchase order.	No change in clause. Kindly refer to response given at 'S.No. 5' in this document
17	Page 10, Clause 1.3		Key Events & Dates	Request you to kindly extend the last date for submission of the proposal to 11 th Feb.	Revised timelines has been issued in Corrigendum (2) (Notice no. 14/08/2010-VS (AHS).

In addition to the above responses, the following should be also read as part of RFP:

A. Section -6 "Guidelines for submission of proposal"

The bidder should also submit a soft copy of the pre-qualification and technical proposal along with their pre-qualification and technical bids respectively.

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The bidder need ***not*** submit the "Financial Proposal" in soft copy format.

B. Revised Number of Glucometer for ‘CAB Equipment & Consumable Set – 3’

The revised number of glucometer which needs to be procured has been increased to 388 in quantity.

Accordingly the glucometer numbers in ***‘Table 5: Indicative number of CAB Equipment required across 284 districts in 9 AHS States’*** page 18 in the RFP, is revised as following:

Sl.No	Test Number	CAB Test	Equipment	Quantity (in units)
1	Test -1	Length	Infantometer	194
		Height	Wall-Mounted Height Measuring Steel Tape	194
2	Test -2	Weight	Electronic Weighing Machine	194
3	<u>Test - 3</u>	<u>Fasting Blood Glucose estimation</u>	<u>Glucometer</u>	<u>388</u>
4	Test - 4	Blood Pressure	Digital BP Apparatus	194
5	Test - 5	Hb Estimation	Colorimeter	136
6	Test - 5	Hb Estimation	Constant Voltage Stabilizer	136
7	Test - 6	Salt Test	Salt Testing Kit	NA (Not Applicable)

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Accordingly the glucometer numbers in **‘Annexure 6: Details of CAB equipment required per zone per State’**, page 55 in RFP, is revised as following:

Details of CAB Equipments Required Per Zone Per State								
S.No.	State	Zone	District (Nos.)	NUMBER OF EQUIPMENTS REQUIRED				
				Infantometer	Wall-Mounted Steel Height Measuring Tape	Weighing Machine	Glucometer	BP Apparatus
1	Assam	A1	11	6	6	6	<u>12</u>	6
		A2	12	7	7	7	<u>14</u>	7
2	Uttar Pradesh	U1	23	13	13	13	<u>26</u>	13
		U2	23	13	13	13	<u>26</u>	13
		U3	24	13	13	13	<u>26</u>	13
3	Uttarakhand	Ut1	5	3	3	3	<u>6</u>	3
		Ut2	8	4	4	4	<u>8</u>	4
4	Bihar	B1	20	11	11	11	<u>22</u>	11
		B2	17	9	9	9	<u>18</u>	9
5	Rajasthan	R1	14	8	8	8	<u>16</u>	8
		R2	18	10	10	10	<u>20</u>	10
6	Madhya Pradesh	M1	23	13	13	13	<u>26</u>	13
		M2	22	12	12	12	<u>24</u>	12
7	Chhatisgarh	C1	16	9	9	9	<u>18</u>	9
8	Jharkhand	J1	10	6	6	6	<u>12</u>	6
		J2	8	4	4	4	<u>8</u>	4
9	Orissa	O1	14	8	8	8	<u>16</u>	8
		O2	16	9	9	9	<u>18</u>	9
Total			284	158	158	158	<u>316</u>	158
GRAND TOTAL (including reserve sper zone)				194	194	194	<u>388</u>	194